

# WHY JOIN THE CHAMBER?

The Upward Niagara Chamber of Commerce offers tailored benefits designed to meet your business needs at every stage of growth:

#### For Startups & Small Businesses:

Connect with the right resources, mentors, and growth opportunities to establish your foundation

For Established Businesses: Build strategic partnerships, increase visibility, and gain access to exclusive regional intelligence

For Industry Leaders: Showcase your expertise, shape economic development, and leave a lasting impact on our business community

We're the **only chamber in Niagara**County with a NYS licensed health
insurance broker providing guided
assistance to the health insurance
network!

#### **READY TO JOIN OR UPGRADE?**

716-754-9500

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# UPWARD NIAGARA CHAMBER OF COMMERCE

Membership Packages

### **ALL MEMBERS RECEIVE:**

# **Business Development**

- Qualified Business Referrals Our staff exclusively refers member businesses
- Member-to-Member Discount Program -Save money while building relationships
- River Region Gift Certificate Program -Expand your customer base

# Visibility & Marketing

- Chamber Welcome Center Display -Showcase your marketing materials
- Online Member Directory Listing -Enhance your digital presence
- Upward Niagara Window Sticker -Demonstrate your community investment

# **Networking & Education**

- Business Blender Networking Events -Make valuable connections
- Committee Participation Influence chamber initiatives
- **Bi-Weekly Newsletter** Stay informed on regional business news
- Annual Awards Celebration Celebrate business excellence

# **Business Support**

- Notary Services Free document notarization
- Basic Ribbon Cutting Celebrate your milestones
- Member Database Access Connect directly with other members
- Advocacy Chamber representation at regional government meetings

# **MEMBERSHIP TIERS**

# **CLASSIC MEMBERSHIP: \$225/year**

#### PERFECT FOR: STARTUPS, SOLOPRENEURS, AND SMALL BUSINESSES

All core chamber benefits plus:

#### Marketing Toolkit

- Quarterly "Business Growth Fundamental Classes" (live + recorded access)
- Merchant Services Statement Review consult provided by KeyBank
- · Annual Digital Presence Review of your Google Business Profile, social media, and website
- Basic business listing in online directory

The Classic Membership delivers 5X return on investment through business referrals, education, and visibility opportunities.

### MAIN STREET: \$800/year

#### PERFECT FOR: ESTABLISHED SMALL-TO-MEDIUM BUSINESSES

All Classic benefits plus:

#### • Enhanced Marketing Package

- o 5 newsletter ads annually
- Access to chamber's targeted direct mail database
- Dedicated event planning promotion and support to reflect your businesses specific needs

#### • Small Business Saturday Promotions

- Discounted professional video (\$100, 50% savings)
- Discounted custom advertisement (\$45, 40% savings)

The Main Street Membership provides 3X more visibility than the Classic tier, putting your business in front of thousands of potential customers monthly.

# **GROWTH LEADER: \$2,500/year**

#### PERFECT FOR: MULTI-LOCATION BUSINESSES, PROFESSIONAL SERVICES, AND GROWING ENTERPRISES

All Main Street benefits plus:

#### Premium Visibility

- Featured placement in chamber publications
- · Recognition at all chamber events
- Premium online directory listing with video intro

#### • Business Development

- Guaranteed chamber-sponsored event at your location (\$1,000 value)
- Video and photography available at event to use for future business promotion
- Multi-location membership coverage (combine multiple locations under one membership)
- o Opportunity to teach/facilitate one of the "Business Growth Fundamental Classes"

#### • Executive Access

- Two complimentary tickets to all chamber events (\$800+ annual value):
  - Lunch with Leaders
  - Annual Awards Celebration
  - Quarterly Member Meetings
  - Business Blenders

Growth Leaders see an average of 12 new business connections and 7 qualified leads within their first quarter of membership.

# STAKEHOLDER: \$5,000/year

#### PERFECT FOR: REGIONAL LEADERS, CORPORATE HEADQUARTERS, AND MAJOR EMPLOYERS

All Growth Leader benefits plus:

#### Community Leadership

- Logo placement on all chamber staff email signatures and letterhead
- Gift a Classic membership to a charity or veteran-owned business of your choice
- Recognition as a regional economic development champion

#### • Talent Recruitment Concierge Service

- Personalized "Welcome to Lewiston" baskets for recruits
- Family orientation and support for relocating executives
- Guided area tours for candidates and their families
- Transportation assistance for recruits

#### Executive Circle

- Private invitation for you and a guest to the Exclusive Stakeholder Dinner
- Direct access to chamber leadership and board members
- Priority notification of economic development initiatives

Stakeholders gain immeasurable value through community goodwill, workforce development advantages, and institutional influence that positions them as true regional leaders.